



Retail Tenant Scout

Job Title: Retail Tenant Scout

Type: Full Time

Location: Denver, Colorado

Urban Villages, Inc. is a Denver-based, privately owned real estate development and property management company that specializes in transformative urban projects (www.railspurseattle.com, www.larimersquare.com). Our developments are some of the highest profile in the country, and focus on adaptive reuse of historic buildings, thoughtful placemaking and careful curation of retail shopping, dining and entertainment experiences. Our process begins with creativity and innovation, and our projects depend on the strategic partnerships we forge with visionaries, makers, disrupters and entertainers.

We are seeking a Retail Tenant Scout, who shares this passion for creative placemaking and trendsetting. This person is an urbanite who understands the downtown lifestyle, and is excited to explore the world, uncover new opportunities, discover innovative operators, and help to create retail shopping, dining and entertainment partnerships for Urban Villages projects nationwide.

Position Overview:

The Retail Tenant Scout understands the value of unique, memorable experiences, as well as the role that places have in creating them. In addition to being an expert in shopping, dining and entertainment, with knowledge of urban markets and retail trends around the world, this person is creative and ambitious. The position is charged with identifying and building relationships with strategic retail partners as part of an ongoing process to curate user experiences in Urban Villages projects. The role requires frequent travel and superior interpersonal skills. The Retail Tenant Scout will report to, and work directly with, the Managing Broker and the principals of the firm.

Primary Responsibilities:

- Maintain familiarity with retail/dining/entertainment trends and scout innovative concepts around the world for Urban Villages projects
- Build relationships with operators and facilitate discussions with Urban Villages project management and leasing teams
- Assist development and leasing teams in strategic retail programming with goal of maximizing user experience and placemaking
- Generate regular deal status reports and concept abstracts
- Participate in regular project and leasing meetings
- Assist with other general Company and leasing responsibilities as assigned from time to time

Candidate/Position Requirements:

- Bachelor's degree or higher
- Availability for, and interest in, frequent travel (valid passport for international travel)
- Demonstrated knowledge of retail trends and a history of travel
- Proven professional verbal and written communications skills with an outgoing personality; polished interpersonal skills



- Ability to professionally create, compose, and edit written materials

Compensation:

Compensation will be commensurate with skills and experience. Full time employee benefits may include medical, dental, vision, life, short and long term disability, 401(k), paid time off, and a public transit pass

Application Process:

Candidates must send a cover letter, available start date, résumé and salary requirements to careers@urban-villages.com. Qualified candidates will be contacted directly. No phone calls, please.